



**EURASIAN**  
**CAPITAL, LLC.**









# MISSION STATEMENT

- Eurasian Capital, LLC is dedicated to maximizing shareholder value by providing tailored financing solutions and strategic support to small and mid-sized companies. We leverage our extensive financial expertise, deep industry relationships, and operational insight to help businesses achieve sustainable growth and long-term success. Our mission is to assist company owners and managers in navigating complex financial landscapes, ensuring liquidity, and fostering corporate development through a combination of equity and debt financing, all while maintaining a strong focus on capital appreciation.





# CHALLENGES AS A BUSINESS OWNER

-  **Financial Exposure** Owners often have most, if not all, of their net worth tied up in the business, putting them at significant financial risk.
-  **Maximizing Sale Price** There is a concern about not receiving the maximum value for their business if they decide to sell during current market conditions.
-  **Unfinished Business** Many owners feel they need more time to finish their vision for the company. They struggle with the decision to sell because they want to continue growing and expanding the business.
-  **Liquidity Needs** The need for liquidity to diversify personal holdings or fund further business expansion without having to sell the company outright.
-  **Operational Improvements** Identifying and implementing operational improvements that can enhance business value before considering a sale.
-  **Navigating Complex Financial Solutions** Difficulty in understanding and choosing the right financial solutions that align with both personal and business goals.

# WHO WE ARE?



- A private "quant-driven" hedge fund (long/short) with offices in Asia and New York, managing proprietary capital coupled with a corporate finance arm providing capitalization and institutional sponsorship services.
- Eurasian Capital focuses on providing liquidity and private equity solutions to managers and owners of companies primarily with revenues of \$1,000,000 or more.
- The firm leverages a combination of advanced financial tools, extensive industry relationships, and in-depth operational insights to support business growth and strategic financial goals.

# AREAS OF EXPERTISE

- Corporate development
- Corporate governance
- Short and Long term financing
- Institutional driven sponsorship
- Business development
- Management consulting





# INSTITUTIONAL RELATIONSHIPS

- The entire premise is based on **established relationships** and a **reputation** for consistently delivering relevant information and insights
- Past **30 Years of experience** in building solid connections
- Maintain personal, **one-on-one connection** with each institution
- Develop **tailor-made campaigns** that align perfectly with the client's objectives
- Professional network comprises: Family offices, Hedge funds, Trusts, Private Equity, Venture capital, and Institutional investors

# INSTITUTIONAL SPONSORSHIPS

- Our focus is on **small-cap companies** that are overlooked by analyst coverage
- Such companies face issues in **raising capital** and **commencing acquisitions**

HOW WE HELP



Introduce companies to both buy and sell-side analysts



Have 35 years of direct relationship with fund managers, private equity and family run businesses



Through Vertical Integration we deliver in many areas on and off the balance sheet



Objective: Maximize shareholders value





# CRITERIA FOR SELECTING A PORTFOLIO COMPANY

- Revenues of \$1,000,000 or more and operating cash flow of \$100,000 or more (we will entertain smaller criteria)
- Dedicated and capable managers willing to take steps necessary to improve the value of their business
- A leading market position and a valuable franchise
- Predictable cash flows and opportunity for growth
- Low exposure to the risks of technological obsolescence
- Identifiable opportunities to enhance financial performance by improving growth, operating margins and capital efficiency



# FINANCING TYPES

- Expansion Financing
- Early Stage Financing
- Management Buyout
- Recapitalizations



## ❑ Expansion Financing

- Purpose:** Aimed at rapidly growing companies that require external capital to fund their expansion.
- Necessity:** Bank financing may be insufficient and secondary public offerings could be premature for these companies.
- Support:** Provides capital on an agency basis to enhance access to financing from banks or other institutions.

## ❑ Management Buyout

- Opportunity:** Supports managers who can acquire businesses.
- Capital Provision:** Assists in providing the necessary equity capital.
- Additional Support:** Leads in organizing extra financing to complete the transaction.

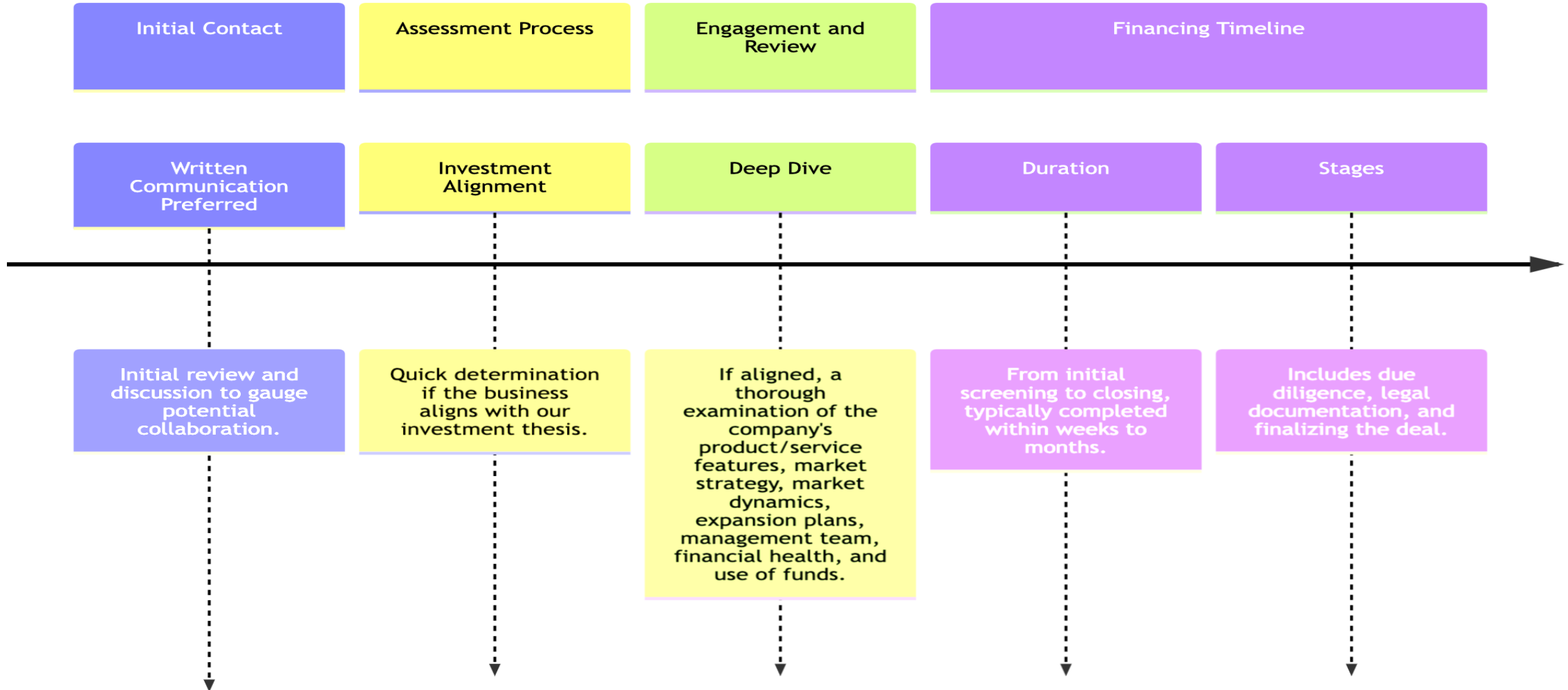
## ❑ Early-Stage Financing

- Target:** Directed towards early stage companies with innovative products or services and a strong potential for rapid growth.
- Requirements:** Companies should have clear indications of customer demand.
- Management Team:** A seasoned management team that is capable of quickly generating significant sales and earnings is crucial.

## ❑ Recapitalizations

- Objective:** Tailored for owners of small-cap companies who seek liquidity but do not wish to sell their business entirely.
- Strategy:** Organizes and assists in financing recapitalizations to provide liquidity solutions.
- Financial Issues:** Addresses various financial issues facing the owners, helping them to continue their business operations while realizing partial liquidity.

# ARRANGING FINANCE WITH EURASIAN CAPITAL





# CONTACT US FOR CONSULTATION



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